

**JOB TRAINING INCENTIVE PROGRAM
MONTHLY BOARD MEETING**

**Joseph M. Montoya Building
Bid Room (Lobby)
1100 St. Francis Drive
Santa Fe, NM 87505**

MEETING SUMMARY OF FEBRUARY 10, 2017

ATTENDEES:

Board Members

Barbara Brazil, NMEDD Deputy Secretary and JTIP Board Chair
Frances Bannowsky – NM Higher Education Department
Paul DiPaola – US Bank, Private Sector
Marcos Martinez – NM Department of Workforce Solutions
Rachel Moskowitz, Proxy for Michelle Doran – NM Department of Workforce Solutions
Louise Williams - NM Public Education Department

JTIP Staff Present

Sara Gutiérrez, Program Manager
Patrick Gannon, Marketing Coordinator
Tanya Ortiz, Program Administrator

Guests

Ashley Walker Bostick, Payroll & Benefits Administrator – Vitality Works, Inc.
Paige Briggs, Site Director – Rural Sourcing, Inc.
Ryan Eustice – NMEDD CB&RD Representative
Raul Garcia, Director of HR – Skorprios Technologies, Inc.
Kay Linda Grotbeck, Private Citizen
Dennis Houston, Retention & Expansion Consultant - AED
Vincent Kadlubek, CEO – Meow Wolf, Inc.
Margaux Kaynard, VP of Human Resources and Recruiting – Rural Sourcing, Inc.
Jeff Lasiter, COO – SolAero Technologies Corporation
John Lenio, CBRE Consultant/Sr. Vice President/Economist – Safelite Solutions, LLC
Elaine Perea – NM Public Education Department
Bob Preble – Sandoval Economic Development Alliance
Veronica Purcell – Department of Workforce Solutions
Juno Raby – Vitality Works, Inc.
Mark Roper – NM EDD CB&RD Team Leader
Elizabeth Skerry, Financial Controller – Skorprios Technologies, Inc.
Phyllis Sullivan, VP of Finance – SolAero Technologies Corporation
Damian Taggart, Chief Business Development Officer – Meow Wolf, Inc.
Valerie Torrec – PCM, Inc.
Therese Varela, EDD Division Director – NM EDD
Charles Walters, Senior Talent Acquisition Manager – PCM, Inc.

I. Introductions

The meeting convened at 9:05 a.m. Introductions of JTIP Board members and staff followed.

II. Approval of the Agenda

A motion to approve the agenda was made by Ms. Williams and seconded by Ms. Bannowsky. Motion passed.

III. Proposals

a) Safelite Solutions, LLC – Rio Rancho

The company requested \$870,700.00 for 320 trainees at an average wage of \$13.55 per hour. Total request of \$872,700.000 includes \$2,000.00 for audit fees. The company has been approved for JTIP on one previous occasion.

Discussion included an update from the company on its new facility; its report that hiring has remained steady and that it will reach its goal of 269 full-time employees this week; its satisfaction with the quality and the attitude of its trainees; the expectation to have over 700 employees by the end of August, including both full-time and part-time employees; an update that it is starting to hire Spanish speaking candidates and that it will start taking calls this week; its appreciation for the City of Rio Rancho; support from the Sandoval Economic Development Alliance; its comments that Safelite has caught the attention of other site selectors; acknowledgement from the Board regarding the company's benefits; an exchange regarding the company's upward mobility, internships, the DWS portal, and a Career Fair at the local high school next week.

A motion to approve the request in the amount of \$872,700.00 to hire and train 320 employees was made by Ms. Williams and seconded by Mr. Martinez. Motion passed.

The motion was later amended by Ms. Williams to approve the total request as corrected in the amount of \$839,700.00 to hire and train 320 employees. Mr. Martinez seconded. Motion passed.

b) SolAero Technologies Corporation - Albuquerque

The company requested \$180,840.00 for 25 trainees at an average wage of \$19.41 per hour. Total request of \$182,090.00 includes \$1,250.00 for audit fees. The company has not previously participated in JTIP.

Discussion included an update on the company's history and structure, and on the acquisition of Emcore; its report that it is hiring quickly and on the immediate need for the 25 positions requested; its plans to return to JTIP to request additional engineering and composite jobs; its ability to find the skill sets needed; the possibility that it may need to seek engineers from out-of-state, although its intent is to hire locally and to work with local colleges to develop skill sets and training programs; an exchange regarding its financials, its plans to maximize its revenue potential in New Mexico; and a large contract in the works to build solar panels for 900 satellites.

A motion to approve the request in the amount of \$182,090.00 to hire and train 25 employees was made by Mr. DiPaola and seconded by Ms. Bannowsky. Motion passed.